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General Links

Penn Libraries Resources
- International business databases
  - (be sure to click on all the tabs – i.e. country information, regional resources, etc.)
- Business Guides by Subjects

World Bank
- Doing Business
- Indicators
- Country by Country Analysis

Websites
- The ABCs of Starting a Business Overseas
- Three Rules You Need To Follow Before Starting A Business Abroad
- Law of International Trade: A Business Overview
- Legal Issues To Be Aware of When Running An International Business

Legal Entity Setup and Infrastructure

Regulatory Considerations
- In-country legal status
  - What Entity Type Make Sense for Your International Operations
- Registrations/Permits/Licenses
  - Licensing
- Treaties and/or bilateral agreements
  - US Dept of the Treasury Resources
  - US Income Tax Treaties – A to Z
- Legal and/or accounting firm
  - Tax Guide Archive
  - Tax Charts
  - Tax Rate Summary
  - The Tax Implications of Opening a Foreign Bank Account

Operational Considerations
- Accommodations and/or Lease Space
  - i.e. Germany
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- Banking, Currencies, Fees, Monetary Controls
  - i.e. Simplify your business in the EU with a Euro Bank Account
  - Opening Foreign Bank Accounts

- Agreements / Contracts
  - International Business Contracts Checklists
  - Model Contracts and Clauses

Foreign Partners

- Local Partners
  - Finding your next international business partner

- Due Diligence (i.e. Background check)
  - How to Perform Due Diligence on International Business Partners
  - Corruption - Transparency International

- Affiliation Letter

Health and Safety

- Medical and Health Insurance
  - Will your health insurance cover you abroad?

- Emergency Plans
  - Creating a Pre-Travel Emergency Plan

- Security Needs
  - International Travel
  - Cybersecurity Tips for International Travelers

Immigration and Employment

For you

- Visa Type
  - Visa Quick Check
  - Startup visa

- Visa Sponsorship
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☐ Stipend taxation

For hiring in-country

☐ Right to employ
  • International employment practices – What you need to know

☐ Administer payments locally

☐ Social Benefit Tax (pension, health, unemployment, etc.)
  • US Social security tax consequences of working abroad

☐ Worker rights and liability
  • Guide to Hiring a foreign Independent Contractor

Plenty of other considerations

☐ Cultural Differences
  • 9 Cultural Value Differences
  • Cultural Diversity in the Workplace

☐ Export licenses for shipping abroad
  • Export FAQ

☐ Clinical research regulations (i.e. human and/or animal subject regulations)
  • ClinRegs
  • Human Research Standards

☐ Protection of Intellectual property
  • Technology Licensing

☐ Privacy Law
  • What you need to know about International Privacy Laws when running an online business
  • Global Privacy Laws

☐ General liability insurance
  • Foreign General Liability

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